7/13/87 A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May, 1987

May shows no improvement in shipments of manufactured homes, off 9.9 percent from a year ago. On a cumulative basis, January through May, shipments are off 9.9 percent as well. The east north central still shows a nice gain. The northeast is up, but only by about 300 homes. Not much improvement, though a little, in the south atlantic and south central regions where the bulk of shipments continue to be. The top ten states for shipments retained their same relative positions from April to May on a cumulative shipments basis.

Regional Shipments and Percent Change
Cumulative January through May

Region	1987		1986
Northeast	8,101	+ 3.5	7,825
East North Central	10,937	+ 12.7	9,702
West North Central	3,845	- 10.7	4,306
South Atlantic	35,305	- 9.9	39,169
South Central	19,829	- 19.3	24,578
Mountain	5,527	- 10.3	6,165
Pacific	6,438	- 13.2	7,417

Top Ten States and Percent Change
Cumulative Shipments January through May

State	1987		1986
1. Florida	10,802	+ 5.3	10,255
2. North Carolina	8,981	- 11.0	10,095
3. Georgia	5,900	- 23.8	7,744
4. South Carolina	4,772	- 14.7	5,595
5. Alabama	4,585	+ 3.6	4,425
6. California	3,930	- 10.3	4,379
7. Texas	3,903	- 44.1	6,988
8. Michigan	3,633	+ 14.8	3,164
9. Tennessee	3,534	+ 13.3	3,119
10. New York	2,904	+ 10.8	2,620

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1986	1987	% Change		1986	1987	% Change
January	18,863	15,991	- 15.2%	January	18,863	15,991	- 15.2%
February	18,703	16,258	- 13.1%	Jan-Feb	37,566	32,249	- 14.2%
March	20,473	19,601	- 4.3%	Jan-Mar	58,039	51,850	- 10.7%
April	22,934	21,139	- 7.8%	Jan-Apr	80,973	72,989	- 9.9%
May	22,454	20,176	- 10.1%	Jan-May	103,427	93,165	- 9.9%
June	21,441			Jan-June	124,868		
July	20,318			Jan-July	145,186		
August	21,633			Jan-Aug	166,819		
September	21,455			Jan-Sep	188,274		
October	23,089			Jan-Oct	211,363		
November	17,218			Jan-Nov	228,581		
December	15,767			Jan-Dec	244,348		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1986	1987	% Change		1986	1987	% Change
January	18,809	15,857	- 15.7%	January	18,809	15,857	- 15.7%
February	18,623	16,059	- 13.8%	Jan-Feb	37,432	31,916	- 14.7%
March	20,457	19,652	- 3.9%	Jan-Mar	57,889	51,568	- 10.9%
April	23,063	21,334	- 7.5%	Jan-Apr	80,952	72,902	- 9.9%
May	22,451	20,231	- 9.9%	Jan-May	103,403	93,133	- 9.9%
June	21,648			Jan-June	125,051		
July	20,364			Jan-July	145,415		
August	21,677			Jan-Aug	167,092		
September	21,405			Jan-Sep	188,497		
October	23,100			Jan-Oct	211,597		
November	17,250			Jan-Nov	228,947		
December	15,813			Jan-Dec	244,660		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1986	1987		1986	1987
January	4.4%	3.7%	January	829	597
February	4.9%	4.9%	February	909	796
March	4.5%	3.8%	March	925	745
April	3.5%	2.6%	April	796	550
May	3.6%	2.5%	May	799	495
June	2.8%		June	592	
July	2.7%		July	546	
August	2.3%		August	502	
September	2.6%		September	552	
October	2.3%		October	541	
November	3.0%		November	509	
December	2.9%		December	463	

Mobile/Manufactured Home Production

	May 1986	May 1987	% Change	Year-To-Date 1986	Year-To-Date 1987	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,467	1,377	- 6.1%	5,819	5,911	1.6%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,467**	**1,377**	**- 6.1%**	**5,819**	**5,911**	**1.6%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,585	2,484	- 3.9%	10,527	10,868	3.2%
Michigan *	*	*	---	*	*	---
Ohio	327	303	- 7.3%	1,271	1,186	- 6.7%
Wisconsin	337	286	- 15.1%	1,108	1,101	- 0.6%
Total	**3,249**	**3,073**	**- 5.4%**	**12,906**	**13,155**	**1.9%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	261	170	- 34.9%	1,203	689	- 42.7%
Minnesota	173	203	17.3%	568	775	36.4%
Missouri	96	54	- 43.8%	424	187	- 55.9%
Nebraska	223	200	- 10.3%	929	927	- 0.2%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**753**	**627**	**- 16.7%**	**3,124**	**2,578**	**- 17.5%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,306	1,521	16.5%	7,695	8,462	10.0%
Georgia	3,539	2,940	- 16.9%	17,524	13,918	- 20.6%
Maryland *	*	*	---	*	*	---
North Carolina	2,843	2,526	- 11.2%	13,252	11,209	- 15.4%
South Carolina *	*	*	---	*	*	---
Virginia	389	387	- 0.5%	1,717	1,719	0.1%
West Virginia *	*	*	---	*	*	---
Total	**8,077**	**7,374**	**- 8.7%**	**40,188**	**35,308**	**- 12.1%**
South Central						
Alabama	1,771	1,988	12.3%	7,395	8,901	20.4%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	561	402	- 28.3%	2,927	1,805	- 38.3%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,238	1,260	1.8%	5,541	5,843	5.5%
Texas	2,142	1,231	- 42.5%	10,126	5,824	- 42.5%
Total	**6,005**	**4,881**	**- 18.7%**	**27,656**	**22,373**	**- 19.1%**

Mobile/Manufactured Home Production

	May 1986	May 1987	% Change	Year-To-Date 1986	Year-To-Date 1987	% Change
Mountain						
Arizona	409	434	6.1%	1,975	2,166	9.7%
Colorado	66	43	- 34.8%	312	219	- 29.8%
Idaho	323	227	- 29.7%	1,443	1,042	- 27.8%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**798**	**704**	**- 11.8%**	**3,730**	**3,427**	**- 8.1%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,046	922	- 11.9%	5,175	4,835	- 6.6%
Hawaii *	*	*	---	*	*	---
Oregon	420	438	4.3%	2,072	1,954	- 5.7%
Washington	144	122	- 15.3%	696	509	- 26.9%
Total	**1,610**	**1,482**	**- 8.0%**	**7,943**	**7,298**	**- 8.1%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	495	658	32.9%	2,061	3,115	51.1%
Total Production	**22,454**	**20,176**	**- 10.1%**	**103,427**	**93,165**	**- 9.9%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	May 1986	May 1987	% Change	Year-To-Date 1986	Year-To-Date 1987	% Change
Northeast						
Connecticut	24	31	29.2%	157	114	- 27.4%
Maine	187	241	28.9%	673	856	27.2%
Massachusetts	80	59	- 26.3%	291	268	- 7.9%
New Hampshire	161	119	- 26.1%	575	480	- 16.5%
New Jersey	78	83	6.4%	340	404	18.8%
New York	694	724	4.3%	2,620	2,904	10.8%
Pennsylvania	762	600	- 21.3%	2,839	2,737	- 3.6%
Rhode Island	18	11	- 38.9%	80	53	- 33.8%
Vermont	64	73	14.1%	250	285	14.0%
Total	**2,068**	**1,941**	**- 6.1%**	**7,825**	**8,101**	**3.5%**
East North Central						
Illinois	305	299	- 2.0%	1,181	1,323	12.0%
Indiana	548	544	- 0.7%	2,184	2,477	13.4%
Michigan	848	881	3.9%	3,164	3,633	14.8%
Ohio	566	596	5.3%	2,438	2,663	9.2%
Wisconsin	226	216	- 4.4%	735	841	14.4%
Total	**2,493**	**2,536**	**1.7%**	**9,702**	**10,937**	**12.7%**
West North Central						
Iowa	76	72	- 5.3%	304	302	- 0.7%
Kansas	172	138	- 19.8%	755	595	- 21.2%
Minnesota	176	169	- 4.0%	541	627	15.9%
Missouri	488	405	- 17.0%	2,196	1,792	- 18.4%
Nebraska	68	51	- 25.0%	225	197	- 12.4%
North Dakota	39	32	- 17.9%	100	99	- 1.0%
South Dakota	42	53	26.2%	185	233	25.9%
Total	**1,061**	**920**	**- 13.3%**	**4,306**	**3,845**	**- 10.7%**
South Atlantic						
Delaware	214	172	- 19.6%	1,089	839	- 23.0%
Florida	1,774	1,958	10.4%	10,255	10,802	5.3%
Georgia	1,538	1,207	- 21.5%	7,744	5,900	- 23.8%
Maryland	100	122	22.0%	551	554	0.5%
North Carolina	2,174	2,029	- 6.7%	10,095	8,981	- 11.0%
South Carolina	1,257	1,043	- 17.0%	5,595	4,772	- 14.7%
Virginia	552	528	- 4.3%	2,458	2,251	- 8.4%
West Virginia	344	292	- 15.1%	1,382	1,206	- 12.7%
Total	**7,953**	**7,351**	**- 7.6%**	**39,169**	**35,305**	**- 9.9%**
South Central						
Alabama	986	1,041	5.6%	4,425	4,585	3.6%
Arkansas	407	406	- 0.2%	2,028	1,990	- 1.9%
Kentucky	499	545	9.2%	2,066	2,174	5.2%
Louisiana	437	247	- 43.5%	2,367	1,023	- 56.8%
Mississippi	554	493	- 11.0%	2,532	2,154	- 14.9%
Oklahoma	202	110	- 45.5%	1,053	466	- 55.7%
Tennessee	728	838	15.1%	3,119	3,534	13.3%
Texas	1,408	765	- 45.7%	6,988	3,903	- 44.1%
Total	**5,221**	**4,445**	**- 14.9%**	**24,578**	**19,829**	**- 19.3%**

Mobile/Manufactured Home Shipments

	May 1986	1987	% Change	Year-To-Date 1986	1987	% Change
Mountain						
Arizona	510	475	- 6.9%	2,584	2,496	- 3.4%
Colorado	96	67	- 30.2%	377	332	- 11.9%
Idaho	95	63	- 33.7%	354	262	- 26.0%
Montana	77	45	- 41.6%	300	203	- 32.3%
Nevada	117	180	53.8%	585	737	26.0%
New Mexico	339	302	- 10.9%	1,482	1,285	- 13.3%
Utah	67	30	- 55.2%	332	158	- 52.4%
Wyoming	35	4	- 88.6%	151	54	- 64.2%
Total	**1,336**	**1,166**	**- 12.7%**	**6,165**	**5,527**	**- 10.3%**
Pacific						
Alaska	1	0	-100.0%	22	1	- 95.5%
California	903	743	- 17.7%	4,379	3,930	- 10.3%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	184	221	20.1%	920	993	7.9%
Washington	434	358	- 17.5%	2,095	1,514	- 27.7%
Total	**1,522**	**1,322**	**- 13.1%**	**7,417**	**6,438**	**- 13.2%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	1	0	-100.0%	7	0	-100.0%
Beginning Inv.	796	550	- 30.9%	4,234	3,151	- 25.6%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**22,451**	**20,231**	**- 9.9%**	**103,403**	**93,133**	**- 9.9%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1987 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	72	42	114	*	*	*
Maine *	772	84	856	*	*	*
Massachusetts *	164	104	268	*	*	*
New Hampshire *	320	160	480	*	*	*
New Jersey *	162	242	404	*	*	*
New York *	1,946	958	2,904	*	*	*
Pennsylvania	1,872	865	2,737	4,023	1,888	5,911
Rhode Island *	40	13	53	*	*	*
Vermont *	227	58	285	*	*	*
Total	**5,575**	**2,526**	**8,101**	**4,023**	**1,888**	**5,911**
	68.8%	**31.2%**	**100.0%**	**68.1%**	**31.9%**	**100.0%**
East North Central						
Illinois *	933	390	1,323	*	*	*
Indiana	1,735	742	2,477	7,386	3,482	10,868
Michigan *	2,250	1,383	3,633	*	*	*
Ohio	1,968	695	2,663	950	236	1,186
Wisconsin	748	93	841	944	157	1,101
Total	**7,634**	**3,303**	**10,937**	**9,280**	**3,875**	**13,155**
	69.8%	**30.2%**	**100.0%**	**70.5%**	**29.5%**	**100.0%**
West North Central						
Iowa *	223	79	302	*	*	*
Kansas	369	226	595	481	208	689
Minnesota	478	149	627	590	185	775
Missouri	1,306	486	1,792	32	155	187
Nebraska	104	93	197	563	364	927
North Dakota *	74	25	99	*	*	*
South Dakota *	140	93	233	*	*	*
Total	**2,694**	**1,151**	**3,845**	**1,666**	**912**	**2,578**
	70.1%	**29.9%**	**100.0%**	**64.6%**	**35.4%**	**100.0%**
South Atlantic						
Delaware *	579	260	839	*	*	*
Florida	4,169	6,633	10,802	2,713	5,749	8,462
Georgia	3,246	2,654	5,900	8,020	5,898	13,918
Maryland *	376	178	554	*	*	*
North Carolina	6,317	2,664	8,981	8,278	2,931	11,209
South Carolina *	3,080	1,692	4,772	*	*	*
Virginia	1,648	603	2,251	1,440	279	1,719
West Virginia *	969	237	1,206	*	*	*
Total	**20,384**	**14,921**	**35,305**	**20,451**	**14,857**	**35,308**
	57.7%	**42.3%**	**100.0%**	**57.9%**	**42.1%**	**100.0%**

Year-To-Date 1987 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	3,647	938	4,585	7,205	1,696	8,901
Arkansas *	1,628	362	1,990	*	*	*
Kentucky *	1,620	554	2,174	*	*	*
Louisiana *	885	138	1,023	*	*	*
Mississippi	1,800	354	2,154	1,496	309	1,805
Oklahoma *	296	170	466	*	*	*
Tennessee	2,541	993	3,534	4,370	1,473	5,843
Texas	2,402	1,501	3,903	3,564	2,260	5,824
Total	**14,819**	**5,010**	**19,829**	**16,635**	**5,738**	**22,373**
	74.7%	**25.3%**	**100.0%**	**74.4%**	**25.6%**	**100.0%**
Mountain						
Arizona	1,244	1,252	2,496	1,157	1,009	2,166
Colorado	142	190	332	73	146	219
Idaho	49	213	262	242	800	1,042
Montana *	61	142	203	*	*	*
Nevada *	162	575	737	*	*	*
New Mexico *	762	523	1,285	*	*	*
Utah *	46	112	158	*	*	*
Wyoming *	11	43	54	*	*	*
Total	**2,477**	**3,050**	**5,527**	**1,472**	**1,955**	**3,427**
	44.8%	**55.2%**	**100.0%**	**43.0%**	**57.0%**	**100.0%**
Pacific						
Alaska *	1	0	1	*	*	*
California	713	3,217	3,930	949	3,886	4,835
Hawaii *	0	0	0	*	*	*
Oregon	156	837	993	223	1,731	1,954
Washington	215	1,299	1,514	132	377	509
Total	**1,085**	**5,353**	**6,438**	**1,304**	**5,994**	**7,298**
	16.9%	**83.1%**	**100.0%**	**17.9%**	**82.1%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	54,668	35,314	89,982	54,831	35,219	90,050
	60.8%	39.2%	100.0%	60.9%	39.1%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,430	721	3,151	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	2,305	810	3,115
Total	**57,098**	**36,035**	**93,133**	**57,136**	**36,029**	**93,165**
	61.3%	**38.7%**	**100.0%**	**61.3%**	**38.7%**	**100.0%**

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
May 1987

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	2,029	10.3%	1	1,387	11.6%	1	642	8.3%	2
Florida	1,958	9.9%	2	683	5.7%	4	1,275	16.6%	1
Georgia	1,207	6.1%	3	653	5.4%	5	554	7.2%	4
South Carolina	1,043	5.3%	4	710	5.9%	3	333	4.3%	6
Alabama	1,041	5.3%	5	846	7.1%	2	195	2.5%	13
Michigan	881	4.5%	6	531	4.4%	7	350	4.5%	5
Tennessee	838	4.3%	7	622	5.2%	6	216	2.8%	11
Texas	765	3.9%	8	450	3.8%	9	315	4.1%	8
California	743	3.8%	9	149	1.2%	25	594	7.7%	3
New York	724	3.7%	10	477	4.0%	8	247	3.2%	10
Pennsylvania	600	3.0%	11	395	3.3%	13	205	2.7%	12
Ohio	596	3.0%	12	448	3.7%	10	148	1.9%	17
Kentucky	545	2.8%	13	403	3.4%	12	142	1.8%	18
Indiana	544	2.8%	14	365	3.0%	15	179	2.3%	15
Virginia	528	2.7%	15	370	3.1%	14	158	2.1%	16
Mississippi	493	2.5%	16	418	3.5%	11	75	1.0%	24
Arizona	475	2.4%	17	222	1.9%	19	253	3.3%	9
Arkansas	406	2.1%	18	319	2.7%	16	87	1.1%	22
Missouri	405	2.1%	19	287	2.4%	17	118	1.5%	21
Washington	358	1.8%	20	38	0.3%	35	320	4.2%	7
New Mexico	302	1.5%	21	170	1.4%	24	132	1.7%	20
Illinois	299	1.5%	22	213	1.8%	21	86	1.1%	23
West Virginia	292	1.5%	23	238	2.0%	18	54	0.7%	26
Louisiana	247	1.3%	24	215	1.8%	20	32	0.4%	36
Maine	241	1.2%	25	212	1.8%	22	29	0.4%	37
Oregon	221	1.1%	26	33	0.3%	38	188	2.4%	14
Wisconsin	216	1.1%	27	192	1.6%	23	24	0.3%	41
Nevada	180	0.9%	28	43	0.4%	34	137	1.8%	19
Delaware	172	0.9%	29	119	1.0%	27	53	0.7%	27
Minnesota	169	0.9%	30	131	1.1%	26	38	0.5%	33
Kansas	138	0.7%	31	85	0.7%	28	53	0.7%	28
Maryland	122	0.6%	32	82	0.7%	29	40	0.5%	32
New Hampshire	119	0.6%	33	74	0.6%	30	45	0.6%	30
Oklahoma	110	0.6%	34	69	0.6%	31	41	0.5%	31
New Jersey	83	0.4%	35	35	0.3%	36	48	0.6%	29
Vermont	73	0.4%	36	52	0.4%	32	21	0.3%	43
Iowa	72	0.4%	37	44	0.4%	33	28	0.4%	38
Colorado	67	0.3%	38	33	0.3%	40	34	0.4%	34
Idaho	63	0.3%	39	5	0.0%	47	58	0.8%	25
Massachusetts	59	0.3%	40	33	0.3%	39	26	0.3%	40
South Dakota	53	0.3%	41	35	0.3%	37	18	0.2%	44
Nebraska	51	0.3%	42	24	0.2%	41	27	0.4%	39
Montana	45	0.2%	43	11	0.1%	44	34	0.4%	35
North Dakota	32	0.2%	44	19	0.2%	43	13	0.2%	45
Connecticut	31	0.2%	45	23	0.2%	42	8	0.1%	46
Utah	30	0.2%	46	8	0.1%	46	22	0.3%	42
Rhode Island	11	0.1%	47	10	0.1%	45	1	0.0%	48
Wyoming	4	0.0%	48	1	0.0%	48	3	0.0%	47
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	19,681	**100.0%**		**11,982**	**100.0%**		**7,699**	**100.0%**	

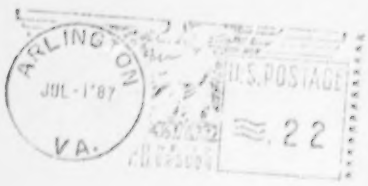
Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1987

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	10,802	12.0%	1	4,169	7.6%	2	6,633	18.8%	1
North Carolina	8,981	10.0%	2	6,317	11.6%	1	2,664	7.5%	3
Georgia	5,900	6.6%	3	3,246	5.9%	4	2,654	7.5%	4
South Carolina	4,772	5.3%	4	3,080	5.6%	5	1,692	4.8%	5
Alabama	4,585	5.1%	5	3,647	6.7%	3	938	2.7%	12
California	3,930	4.4%	6	713	1.3%	25	3,217	9.1%	2
Texas	3,903	4.3%	7	2,402	4.4%	7	1,501	4.3%	6
Michigan	3,633	4.0%	8	2,250	4.1%	8	1,383	3.9%	7
Tennessee	3,534	3.9%	9	2,541	4.6%	6	993	2.8%	10
New York	2,904	3.2%	10	1,946	3.6%	10	958	2.7%	11
Pennsylvania	2,737	3.0%	11	1,872	3.4%	11	865	2.4%	13
Ohio	2,663	3.0%	12	1,968	3.6%	9	695	2.0%	16
Arizona	2,496	2.8%	13	1,244	2.3%	18	1,252	3.5%	9
Indiana	2,477	2.8%	14	1,735	3.2%	13	742	2.1%	15
Virginia	2,251	2.5%	15	1,648	3.0%	14	603	1.7%	17
Kentucky	2,174	2.4%	16	1,620	3.0%	16	554	1.6%	19
Mississippi	2,154	2.4%	17	1,800	3.3%	12	354	1.0%	24
Arkansas	1,990	2.2%	18	1,628	3.0%	15	362	1.0%	23
Missouri	1,792	2.0%	19	1,306	2.4%	17	486	1.4%	21
Washington	1,514	1.7%	20	215	0.4%	34	1,299	3.7%	8
Illinois	1,323	1.5%	21	933	1.7%	20	390	1.1%	22
New Mexico	1,285	1.4%	22	762	1.4%	23	523	1.5%	20
West Virginia	1,206	1.3%	23	969	1.8%	19	237	0.7%	27
Louisiana	1,023	1.1%	24	885	1.6%	21	138	0.4%	36
Oregon	993	1.1%	25	156	0.3%	38	837	2.4%	14
Maine	856	1.0%	26	772	1.4%	22	84	0.2%	42
Wisconsin	841	0.9%	27	748	1.4%	24	93	0.3%	40
Delaware	839	0.9%	28	579	1.1%	26	260	0.7%	25
Nevada	737	0.8%	29	162	0.3%	37	575	1.6%	18
Minnesota	627	0.7%	30	478	0.9%	27	149	0.4%	34
Kansas	595	0.7%	31	369	0.7%	29	226	0.6%	28
Maryland	554	0.6%	32	376	0.7%	28	178	0.5%	31
New Hampshire	480	0.5%	33	320	0.6%	30	160	0.5%	33
Oklahoma	466	0.5%	34	296	0.5%	31	170	0.5%	32
New Jersey	404	0.4%	35	162	0.3%	36	242	0.7%	26
Colorado	332	0.4%	36	142	0.3%	39	190	0.5%	30
Iowa	302	0.3%	37	223	0.4%	33	79	0.2%	43
Vermont	285	0.3%	38	227	0.4%	32	58	0.2%	44
Massachusetts	268	0.3%	39	164	0.3%	35	104	0.3%	38
Idaho	262	0.3%	40	49	0.1%	45	213	0.6%	29
South Dakota	233	0.3%	41	140	0.3%	40	93	0.3%	41
Montana	203	0.2%	42	61	0.1%	44	142	0.4%	35
Nebraska	197	0.2%	43	104	0.2%	41	93	0.3%	39
Utah	158	0.2%	44	46	0.1%	46	112	0.3%	37
Connecticut	114	0.1%	45	72	0.1%	43	42	0.1%	46
North Dakota	99	0.1%	46	74	0.1%	42	25	0.1%	47
Wyoming	54	0.1%	47	11	0.0%	48	43	0.1%	45
Rhode Island	53	0.1%	48	40	0.1%	47	13	0.0%	48
Alaska	1	0.0%	49	1	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	89,982	100.0%		54,668	100.0%		35,314	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202



May 1987
Manufacturing Report

SRI Department P1
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